AMERICANS NEGLECT RICH NEXT DOOR MARTS

Speakers Before Republican Club Say Europe Corners South American Trade.

BLAME BUMP OF CONCEIT

Barrett and Prof. Shepherd Say We Are Colossally Ignorant of Our Neighbors.

The Republican Club, at its Saturday hincheen yesterday afternoon, heard speakers discuss trade relations between the United States and the South American republics and the probable effects of Panama Canal. At the guest table with A. B. Humphrey, who presided, were Francisco Escobar, Consul-General to New York from Colombia; Manuel Genzalez, from Costa Rica; Alfredo M. Green, from Uruguay; Ricardo Sanchez-Craz, from Chile, and L. F. Corea, former Minister from Nicaragua. The speakers were John Barrett, director-general of the Pan-American Union and former Minister to the Argentine Republic; Prof William R. Shepherd of Columbia College, who attended the first scientific congress of the South America repub-lics in 1908, and Colvin P rown of the Panama-Pacific International Exposition

Mr. Barrett spoke of the Panama Canal and Pan-American commerce. He said the Pan-American Union was the greatest force in the country for getting together our trade and South America's. The Emperor of Germany, he continued, had written him a letter saying he considered the bulletins of the union very interesting and the wife of the President of the United States had told him she found them more interesting than the monthly magazines.

His argument was that the United States has been neglecting South American business opportunities and ignoring the conditions that exist in those coun tries while European nations are fully awake to them. People, he said, consider South Americans a "kind of dagoes" and society women in New York and Washington receive European diplonate and ignore the cultured South Americans who are accredited to this country. To intervene in Mexico would be a great crime and intervention either in Mexico r Cuba, unless requested by the people of those countries, would set the United States back fifty years in the confidence of the sister republics. The opening this country, he concluded, if the United States is ready for it.

Prof. Shepherd's address was on the extension of South American trade. The trade of the United States, he said, with republics of South America is considerably less than the volume of business done between these republics and Europe and between the United States and the epublics of North America.

"One of the impediments to better trade

y of their lives. What is needed is to learn more about what is needed is to learn more about South American countries, to pay more attention to what South American buyers want and less to what we think they need, to send out abler salesmen with a suitable supply of samples, to be content with quick sales and small profits, to give liberal credit and extend the instalment plan."

Mr. Brown, the last speaker, explained the plans for the exposition to be held in San Francisco in 1915.

5 KILLED IN P. R. R. WRECK. Limited. Westbound This Time, Hits a Work Train in the Fog.

FORT WAYNE, Ind., Feb. 17.—The Penn sylvania Limited crashed into the rear of a wrecking train at Larwill, twenty-five miles west of here, at 5:40 o'clock this morning, killing five men and injuring eleven others. All the dead and injured were at breakfast in the caboose of the

No. 5 is the westbound counterpart of he limited express which was wrecked at Warriors Ridge, Pa., on last Thursday. in the Larwill wreck, as was the case a

Earry Bulkley of the Cosmos Club of and vaudeville to amuse the diners. Washington, D. C., will lecture at the American Museum of Natural History on the evening of February 20, on "The lity of Washington," illustrating his talk with a large number of still and moving pictures. Mr. Bulkley comes to New York at the invitation of the Board of Education. He will progent a bistorical picture of the

Mr. Pyle's Whole Estate Left to His Wife.

The will of James Tolman Pyle leaves his estate, valued at more than \$1,000,000 and consisting chiefly of the business of dames Pyle & Sons, to his wife, Adelaide with competency and ability demonstrate the necessity of taking the office out of politics; that is, away from the State control.

The whole country is interested in the quarantine station of this port and medical

HONORS TO EDWARD BUSH.

Graduates of Brooklyn Public School Dine the Retiring Principal.

Four hundred and fifty graduates of Pyblic School 18 in Brooklyn did honor last night to their former principal, Ed ward Bush, who was just retired after serving for fifty-six years in this office with a record of more than sixty years of continuous school service to his credit Former pupils and graduates of all age crowded the large banquet hall at the Imperial Hotel to the doors, and the songs in honor of their schoolmaster and the cheering that the sight of him inspired lasted until well into the night.

Edward G. Riggs was toastmaster He told of his graduation from No. 18 and said that they were all assembled to honor one of Brooklyn's most splendid citizens. "I wonder if he has ever taken time to think of what his life and character have been to thousands and thou-sands of pupils of old No. 18," said Mr Riggs. "And how modest his life has been! His life's work has been performed like the modest hero that he is. I have lived in Brooklyn fifty-five years.

of the canal will mean great things to their annual dinner at the Waldorf-

"One of the impediments to better trade relations is our colossal ignorance of these countries and its twin sister, prejudice," he said. "We are afraid to invest our money there, but England is not and neither is Germany. As to the Monroe doctrine, as long as you have a navy to protect it it will stand.

"We are inclined to think that the American products are the best in the world and if the South Americans don't want them they can let them alone. Meanwhile Europe is gathering in the trade. Then we have one expression in this country that does not exist anywhere else. You hear it when a man gets off the steamer and says Gee, I'm glad to be back in God's country.' No other nation thinks that its land is the only God's country.

"It means that Americans have their hump of conceit so well developed that they have cerebral elephantiasis every day of their lives.

"What is needed is to learn more about."

American horsemen, together with records, books and documents relating to breeding and horseracing.

August Belmont, chairman of the Jockey Club, will preside and will speak on "The Horse." Ex-Lieut-Goy. Horace White will be heard on "The Standard Bred Horse." International polo will be the subject of Devereaux Milburn of the Meadow Brook polo team. The other topics and those who will comment upon them are as follows:

"The Kentucky Saddle Horse," Charles to Mosworth, president of the Union Trust Company, Springfield, Mass.

"The Country liorse Show," Paul D. Cravath, Piping Rock Country Club.

"The Masters of Foxhounds Associations," Henry G. Vaughan, secretary of the Masters of Foxhounds Association." The Thoroughbred Horse, "F K Sturgis, secretary of the Jockey Club."

Henry G. Vaughan, secretary of the Masters to-morrow morning at 19 o'clock, never secretary of the Jockey Club.

"The Gentlemen Riders," Redmond C. Stewart, master of Green Spring Vailey

Belmont
"The Welch Pony," Theodore N. Vail.
"Sport in the South," James W. Graves,
Virginia Hunts Committee
"Hunt Racing," Harry W. Smith.
"Sport in the Army," Major Henry T.
Allen, U. S. A.
"The American Foxbound," John P.

"The American Foxhound." John P. Bowditch, Brunswick Foxhound Club "Sport in the United Kingdom," Capt. C. F. Sowerby, R. N., British Embassy. "Hackney Breeding," William Dupont,

"A Lifetime in Sport," Major W. A. Wads worth, master Genesee Valley Hunt. "The Game of Polo," W. A. Hazard, Polo

"The Draught Horse," Robert A. Fairbairn, National Horse Show Association "Hunts Committee," Charles K. Harrison, "The Wing Shot," Oakleigh Thorne, "The Wing Shot," Oakle master of the Milibrook Hunt

TRADE NEWSPAPER MEN DINE.

In the Larwill wreck, as was the case at Warriors Ridge, the heavy steel construction prevented a great disaster. No one on the limited was injured.

The wreck was due to the fog. A flagman sent back from the wrecking train was not seen by the engineer of the limited ploughed through four of the wrecking train cars. The locomotive was not derailed and was not badly damaged. Only two cars of the limited left the rails. They were not badly damaged. A new locomotive was not to the limited went on to Chicago.

The wreckage of the work train caught fire and two of the dead were badly burned. The dead are F. Sholtman, A. Bailey, Frank Wiggins, F. Dobberkau and an unidentified man. All were railroad employees. The injured, all of Fort Wayne, and members of the wrecking crew, are: George Ebener, master of the work train: D. Harderhoert, — Labkey, — Wecalff. A. Bartz, F. A. Keber, F. Robertson, F. Van Horn, G. Beegart, H. Benne, J. J. Lee.

To Lecture on City of Washington.

Earry Bulkley of the Cosmos Club of Washington on the limited disaster. No one of the first staff.

TRADE NEWSPAPER MEN DINE.

Review: Entertain Their Staff.

John M. O'Connor and Eugene L. Lezinsky, publishers of the American Cloak and Suit Review: gave a dinner last night to their editorial, advertising and executive staffs in celebration of the first year of business and the publishing on February 1 of an issue containing 300 pages of advertising. Mr. Lezinsky, editor of the Review, is also the manager of the Cloak, Suit and Skirt Manufacturers Protective Association and with Louis D. Brandeis of Boston and Louis Marshall of New York was one of the factors in settling the cloak and suit strike in the summer of 1910. Last night's dinner was held at the Hotel Metropole, Forty-third street near Broadway.

Guy H. Hubbard, the Review managing editor, was toastmaster and John J. Findlay, the advertising manager, delivered a short address and presented Mr. O'Connor and Mr. Lezinsky with walking sticks from "the boys." There was music and vaudeville to a

will present a historical picture of the tal City from the time of Davy Burns, original settler who owned most of land upon which the District of Copia now stands, and will also show in dusion the contemplated city beauti-

INHERITS \$500,000 FROM FATHER WHO FORGOT HER

Mrs. Laura McCann of Hudson Heights Declared Sole Heir of Dr. J. W. Burton.

THREE SURPRISED UNCLES

They Thought the Estate Was Theirs Until She Appeared and Proved Her Right.

PROVIDENCE, R. I. Feb. 17.-Mrs. Laura McCann of 21 Oakwood avenue, Hudson Heights, N. J., was declared yesterday to be the only child and heir of Dr. Jacob W. Burton, who died intestate two years been! His life's work has been performed like the modest hero that he is. I have lived in Brooklyn fifty-five years. I graduated from old No. 18 in 1871, and during all the intervening years memory has frequently taken me back to those school days, to the dignified, refined bearing of this man, to his desire to aid all the pupils, to his gracious and couetly bearing toward his colleagues on the staff of teachers.

Mr. Riggs read letter of regret and of congratulation from President Taft, Mayor Gaynor, Gov. Dix and Theodore Roosevelt, after which a music machine was presented to Mr. Bush as a souvenir of the evening. The presentation address was made by Surrogate Herbert T. Ketcham.

James A. Priddy, of 1858, the oldest living graduate told reminiscences of the staff of a hotel living graduate. Told reminiscences of the staff of the control of the evening to the control of the co

mas presented to Mr. Balkhar a souvery of the evening. The presented to a source of the evening. The presented to a source of the evening. The presented to the evening. The presented to the evening. The presented to the evening graduate to do the source of the evening the source of the sou

PASSING OF THE FIRE HORSE

Will Leave Fire Headquarters for Good

To-morrow Auto Apparatus Ready. The five fire horses which have been on duty for several years in Engine 39. at Fire Headquarters, 157 East Sixty-

to return. They will carry with them the old steam pumping engine and the hose wagon both of which were designed a generation

Fire Commissioner Johnson has decreed that in place of the horses will be installed the department's newest gasolene pumping automobile fire engine—the "Giant"—and a new automobile hose

"Giant"—and a new automobile hose wagon.

The "Giant," which was purchased by Commissioner Johnson recently for \$10,000, is the most powerful of its kind in the world. It is the first of the gasolene pumping type to be submitted to an actual service test in this city.

The average number of alarms to which Engine 39 responds each month is about forty-five. Upon the showing of this powerful piece of automobile fire fighting apparatus will depend whether or not the Fire Department will adopt the gasolene pumping engine instead of the present type of steam.

It will be with keen regret that the firemen at Headquarters will witness the departure of the five fire horses—Malden, Charion, Tom, Enright and Anterash, from Company 39. As an evidence of the sentiment attached to the passing of the horses from Engine 39, Chief Kenlon has ordered that each of the animals be decorated with a white ribbon.

To-morrow morning a still alarm will be accorded in Engine 39, doors will open.

Publishers of "American Cloak and Sutt

Review" Entertain Their Staff.

John M. O'Connor and Eugene L. Lezinsky, publishers of the American Cloak:
and Suit Review, gave a dinner last night to their editorial, advertising and execu-

PREVENTORIUM FUND.

Only \$2,500 Needed for Place to Protect Children From Tuberculosis.

There only remains \$2,500 to complete the fund of \$150,000 to pay for the Tuberculosis Preventorium for Children at

Farmingdale, N. J. This will be the first preventorium in

This will be the first preventorium in this country and will be free and non-sectarian. The buildings are to be of hollow tile and cement and will be completed inside of ten days.

Eugene Meyer, Jr., sent a check for\$1,000 yesterday to Marcus M. Marks, president of the association. Other gifts totalling \$500 were also received. Checks may be sent to Alexander S. Webb, treasurer, and Marcus M. Marks, president, in care the Academy of Medicine, 17 West Fortythird street.

Stern Brothers

direct particular attention to their

February Furniture Sale

in which they continue to offer very exceptional values in high-grade and serviceable Furniture for Living, Dining and Bedrooms, Libraries and Halls, the following being worthy of special mention:

Bedroom Suites, at \$150.00 in Rich Dark Mahogany, five pieces, Regular Value \$202.50 in Mahogany, William and Mary style, at 172.50 with cast brass drop handles, four pieces, Regular Value \$231.50 330,00 Circassian Walnut, with inlaid bands, seven pieces, Regular Value \$495.00 at 525.00 Cream Enamel, decorated, eleven pieces, Regular Value \$657,50 Dining Room Suites, at \$205.00 Chippendale, in Mahogany, three pieces, Regular Value \$276.50 at 325.00 Circassian Walnut, four pieces, Regular Value \$442.00 Southern Colonial Style, in Mahogany, four peices, at 370.00 Regular Value \$495.00 Adam Suite, in Mahogany, ten pieces, at 1450.00

> Corresponding Reductions have been made throughout the department.

Regular Value \$1975.00

Monday, an Importation of

Housekeeping Linens

will be offered Much Below Prevailing Prices.

Satin Damask Table Cloths. 2 by 2 yds, \$1.88 to 3.25 214 by 214 yds, \$2.95 to 4.75 2 " 216" 2.40 to 4.25 216 " 216 2 " 3 " 2.90 to 5.25 216 " 3 21/2 " 21/2 " 3.75 to 5.75 4.25 to 6.50 Satin Damask Napkins, Dez. 1.95 to 5.75 Satin Damask Table Cloths. round scalloped, at \$3.75, 5.25, 5.90

Satin Damask Napkins, scalloped to match, Dez. 5.75 Luncheon and Dinner Sets. hemstitiched table cloth and 12 napkins, *6.50, 7.75, 8.45 Damask Tea Cloths, Hemstitched, 1.20, 1.95, 2.45 at 95c, 1.95, 3.25 Damask Tea Napkins, Doz. 1.95, 3.75, 5.75

Linen Sheets, hemstitched, Pair 3.25, 4.25, 6.50, 7.90 Linen Pillow Cases (Hemstitched, Pair 88c, 1.25, 1.50 Embroidered, " \$1.65, 1.95, 2.75

Doz. 2.90, 4.00 5.50 Huck Towels, Guest Towels, Doz., 52.50 Emb'd Show Towels, Each 65c EXCEPTIONAL FACILITIES FOR EMBROIDERING BY HAND

MONOGRAMS, CRESTS, INITIALS, ETC. SKETCHES AND ESTIMATES SUBMITTED UPON REQUEST

Monday and Tuesday at Decided Reductions Oriental Rugs and Carpets

Persian and Turkish Carpets.

at \$35.00, 68.00, 92.50 to 137.50 Regular Values \$45.00, 85.00, 145.00 to 185.00

at \$75.00, 115.00, 145.00 to 255.00 Asia Minor, Regular Values \$95.00, 135.00, 185.00 to 325.00 at \$117.50, 195.00, 245.00 to 415.00

Ghoerevan. Regular Values \$185.00, 255.00, 325.00 to 550.00 Beloochistan and Bokhara Strips, at \$12.50, 14.50 Regular Values \$18.50 and 22.50

Ghendji and Moussoul Rugs. at \$16.50, 18.50 Regular Values \$24.50 and 27.50

American Rugs At Corresponding Reductions

Wilton Rugs, Regularly \$25.00. at \$15.00 6 by 9 ft. " 32.50, 8 ft. 3 by 10 ft. 6 22.50 9 by 12 ft., Regularly \$35.00 & 40.00, 524.00, 27.50 Colonial Homespun Rugs,

West 23d and 2'2d Streets

Value \$6.50,

BOMB STORY WENT WRONG.

6 by 9 ft.

Theatre Manager Unappreciative of a Press Agent's Dastardly Plot.

In a drawer in the desk of Eddie Dunn, in the Cohan Theatre Building, reposes peacefully a gas pipe bomb. Eddie looks after publicity for Cohan & Harris, the theatrical managers. When he looks at the bomb it is with a sigh of disappointment.

theatre and the deadly bomb, loaded with peaceful emery dust and with its time fuse attached, was relegated to a drawer

at \$4.25

BROOKLYN "TIMES" BIRTHDAY

Col. Baird the Guest of Honor at Dinner at the Hanover Club. About one hundred and fifty former

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Stern Brothers

are now exhibiting unusually large assortments of

Tailored Suits, Costumes and Lingerie Gowns

For Southern Resorts and Early Spring Wear, including distinctive and exclusive models in

Tailored Suits.

of Taffetas, Novelty Toweling, Faille Merveilleuse, Imported Serges, Hairline Stripes, Mannish Mixtures Ranging in price from \$19.75 to 125.00 and Checks,

Street Dresses,

of Imported Serges, Taffetas, Crepe de from \$12.75 to 98.00 Chine, Foulard and Messaline Silks,

Costumes for Afternoon and Dinner Wear,

in a variety of simple and elaborate effects, of Brocaded Silk, Charmeuse, Chiffon

Cloth, Meteor, Gold Cloth and Lace, from \$49.50 to 275.00 Lingerie Dresses,

of Imported Cotton Voiles, Cotton Crepes, Eyelet Embroidery, French Batiste,

Embroidered Nets and Real Laces,

from \$16.50 to 295.00 Linen Suits. Plain Tailored, or elaborately hand

embroidered, trimmed with real laces, from \$12.50 to 195.00 Also for To-morrow, a Special Offering of

One Piece Dresses.

Raincoats,

of Plain and Changeable Taffetas, Foulards, Messalines, Crepe de Chine, Meteors, Serge and Satin Cloth, at \$16.50, 22.50, 31.50

Tailored Walking Suits, in Plain and Demi-tailored effects, of Diagonals, Men's Wear Serges, Homespuns, Wersteds, Hairline Stripes, Whipcords and Taffetas,

at \$17.50, 21.50, 24.50, 32.50

Advance Spring Models in Women's Outergarments

are being shown, of Satin, Charmeuse, Meteor, Taffeta, Bengaline, Surah and Marquisette for Afternoon and Evening Wear, also a Special Importation of Exclusive Styles in Motor, Traveling and Steamer Coats.

For Monday, a limited number of seasonable

Coats and Wraps. of Black Satin and Broadcloth, interlined,
Reduced to \$25.00

of English double texture Gabardine and Serge Materials in desirable colors, at \$7.50, 11.50 with raglan or mannish sleeves,

To-morrow, a large collection of desirable Black and Colored Dress Silks

will be offered at Specially Reduced Prices

Changeable Chiffon Taffetas. 36 inches wide, in a large assortment of color combinations, Value \$1.50 Yard, Satin Crepe Meteor,

double width, 40 inches wide, in evening at 1.25 colors; also white, Value \$2.00 Yard, Printed Foulards and Fleur de Soie, 42 inches wide, all over designs and at 1.28 borders in the newest colorings,

Value \$1.75 and 2.00 Yard Imported Washable Habutai Silks, 36 ins. wide, in desirable color combinations, Value \$1.00 Yd. 75c French Black Chiffon Taffeta,
43 inches wide, soft rich finish, Value \$2.00 Yard, at \$1.25

Also an Exceptional Purchase of

double width, 40 inches wide, Value \$2,25 Yard, at 1.48

Cotton Dress Goods

Novelty Silk and Cotton Voiles,

Black Satin Meteor.

Scotch Zephyr Ginghams. superior quality, in a great variety of effects and color combinations, Regular Price 35c Yard, at 15c

white grounds with colored satin Jacquard stripes, Regular Price 50c Yard, at 29c

> New and Exclusive Models in Boys' and Children's Washable

Russian and Sailor Suits of Imported and Domestic Linens, Poplins, Chambray, Gingham, Lawn, Galateas, etc.,

at \$2.50, 3.25, 4.50 and 5.75

Russian Suits of fine White Firen and Poplin, hand embroidered and handsomely tailored, with sale to a military collars, at \$3.75, 4.95 up to 9.75 Also for To-morrow, Monday.

Russian and Sailor Suits,

of fine Chambray, Gingham, Lawns, Galateas, etc., sizes 212 to 10 years,

Very Much Below Actual Value West 23d and 22d Streets

Paroled Lad Says Sweetheart's Other

Suitor Carries Poison. Russell Suvaross, the fifteen-year-old Romeo of 27 West 125th street, who threatened to run away when his father recently tried to put a stop to his attentions to fifteen-year-old Johanna Jaeger of 314 East Ninety-fourth street, had another hearing yesterday in the Children's Court together with the object of his devotion. know where he lives. He's stuck on Russell was charged with being incorrigible. Johanna was arraigned on the charge of lack of proper guardianship

An agent of the Children's society
told Justice Hoyt that he found Russell
at the Jaeger house together with a num-

BOY ROMEO FEARS HIS RIVAL. ber of men. women and girls. They were drinking beer and playing cards. Mrs. Jaeger denied the accusation, but Justice Hoyt sent Johanna to the Catholic Protectory.

at \$1.45

Russell, he said, could go home if h would be good. Russell said he was willing to go home, but he didn't do it. He was afraid he would be shot.

"Who would shoot you?" asked the court in surprise.
"Dick Tryer," said Russell. "I don't Johanna and I cut him out. He always

carries a gun and a bottle of poison, and

The whole country is interested in the quarantine station of this port and medical men are observing the developments since br. Charles W. McAlpin and Joseph R McAlpin, and William S. Pyle.